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Department of Management

Date: 8.01.2021.

To
The principal
Aditya College of Engineering & Technology
Surampalem

Respected sir,

[Through Head of the Department]

Sub: Request for your approval to organize a certification course on "Banking Products and services" - reg.

It's our greatest pleasure to bring to your kind notice that, we the Department of Management would like to train our 2ndyear MBA students in the Banking Products and Services adapted initially, with the help of our staff; as the present world is moving over the financial management helps a business to determine what money to spend, where to spend it and when it should be spent. It will be more helpful to the students in theoretical and practical point of view. In this regard we are requesting your permission for further proceedings.

Resource Person

Mr. Duvuri Meherji

(Professor)

Honorarium

Rs. 15000/-

Amended to principal six

Course Coordinator

PRINCIPAL
Aditya College of Engineering
&\Technology
SURAMPALEM-533437



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Department of Management

Date: 8.01.2021

CIRCULAR

All the 2nd year students are here by informed that a one-week program is arranged to enhance the knowledge on **Banking Products and Services**, as per the schedule from 20th January, 2021. All interested students can attend the program and utilize the opportunity. The schedule is attached.

Course Coordinator: P Annapurna

9490206119

Head of the Department

PRINCIPAL
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ADB ROAD, ADITYA NAGARA, SURAMPALEM-533437

Department of Management

Banking Products and Services Syllabus

- Introduction to Banking history, types of banks in India and role of banking in the economic sector.
- Understanding the types of Deposits and explain features, benefits, variants of Savings, Current, Fixed and recurring deposit, Types of Loans- Retail lending, secured and unsecured.
- Financial Markets structure, institution and operating mechanism and its role in Economic development, Importance and features of money market in India, measures to strengthen the money market in India.
- Capital Market and Stock Exchange in India, Different types of products and services offered by banks.
- 5. Understanding the concept of interest on savings, FD, Loans and overdrafts, understanding the trends and challenges in banking.
- 6. Understanding the role of Reserve bank of India and banking policies, CASA deposits and customer segments of CASA.

Course Coordinator

Head of the Department

Aditya College of Engineering

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Department of Management

Schedule of Banking Products and Services Syllabus:

Day-1:

FN Inauguration of the Program and speakers talk about the objectives of the event

AN Introduction to Banking

Day-2:

FN Types of banks in India

AN India and role of banking in the economic sector.

Day-3:

FN Understanding the types of Deposits and explain features, benefits, variants of Savings, Current, Fixed and recurring deposit

AN Types of Loans- Retail lending, secured and unsecured

Day-4:

FN Financial Markets structure, institution and operating mechanism and its role in Economic development,

AN Importance and features of money market in India, measures to strengthen the money market in India

Day-5:

FN Capital Market and Stock Exchange in India

AN Different types of products and services offered by banks.

Day-6:

FN Understanding the concept of interest on savings, FD, Loans and overdrafts, understanding the trends and challenges in banking.

AN Understanding the role of Reserve bank of India and banking policies, CASA deposits and customer segments of CASA.

Course Coordinator

Head of the Department

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